



Banca Aletti Suisse

Banca Aletti & C. (Suisse) S.A. is a Swiss bank with headquarters in Lugano, founded in 2000 and operating specifically in the field of management and administration of the portfolios of private and institutional customers. The experience acquired over the years, the solid relationship with its group (Banco Popolare) and a dense network of alliances with leading international financial institutions have enabled the creation of a company backed by technical expertise with high quality standards,

where customer service is the central component. Combined with the essential values of discretion and reliability, which are at the basis of the relationship of trust between bank and customer, Banca Aletti Suisse responds to the needs of its customers with a wide range of financial products and services. The many requirements of investors are satisfied through different types of Asset Management mandates, with investment lines that are diversified by risk profile, currency and



geographical allocation. Moreover, services are in place to support the management activity, such as the availability of multi-currency accounts, the distribution of mutual funds and SICAVs, investment consulting and the disbursement of

loans (including Lombard Loans). The Bank also boasts a modern and efficient brokerage structure, which is active in the trading of securities, currency trading and derivatives. Banca Aletti Suisse also has safety deposit boxes and vaults.

A tradition of success

Banca Aletti Suisse was established in 2000 as a Swiss bank specialised in private banking activities and is a subsidiary of Banca Aletti & C. S.p.A., thereby benefitting from the group's strategic and operational synergies. Banca Aletti & C. S.p.A. originally began operating in Milan's foreign exchange sector in the early nineteenth century, pulsating with innovative energy, and later moved on to securities brokerage at the Piazza Affari stock exchange. The business was split into

different areas, from traditional banking to stock brokerage, in accordance with the many legal restrictions that have governed the markets during several cycles.

What remains constant over time is the distinctive trait of exclusivity, attention to the relationship and a qualified selection of clientele.

A highly dynamic process began in 2000, with a view to geographical expansion, structural reinforcement and enrichment of the offer to



customers, allowing Banca Aletti & C. S.p.A. to acquire a key position in the Italian markets of Private and Investment Banking. Today, Banca Aletti & C. S.p.A. boasts the solid expertise of one of the leading Italian

banking groups, Banco Popolare, and the tradition of specialisation in the financial sectors of one of the longest standing companies on the Italian national panorama.

Suisse financial excellence

Thanks to its legal system, the stringency of its political institutions, historically low inflation rates and the stability of its currency, the Swiss Confederation provides investors around the world with a privileged environment in which to make investment decisions for their portfolios. Approximately one-third of the portfolios administrated internationally are managed by to Swiss bankers and institutes. Every Swiss bank ensures the utmost confidentiality for its customers. Banca Aletti

Suisse's philosophy is based on the central role of its customers, to which it proposes a high-level service characterised by expertise, reliability and discretion, with a view to building a long-term business relationship based on mutual respect and trust. The professionalism and experience of its consultants, together with the possibility to gain access to the best financial products and services on the market, ensure that each and every requirement is satisfied.



The presence in Switzerland provides privileged "AAA" context, recognised at the international level. customers with a valid opportunity to diversify the investment of part of their portfolios in a



CONSULTING

Consulting quality is the strategic core of our relationship with clients, forming an integral part of the support provided regarding issues directly connected to asset management, such as market analyses, financial consulting and the different investment opportunities. Close cooperation between the trading desk and the team of consultants further ensures a high value added service, backed by experience, technology and professionalism. With the objective of an independent service aimed at full satisfaction of customers, Banca Aletti Suisse has partnerships in place with some of the biggest independent managers on the market. These relationships enable the Bank to consider a multitude of viewpoints, essential in the complexity of today's markets.

CUSTOMISED SERVICE

The evolution of the markets and their growing complexity have made portfolio management increasingly critical and sensitive for investors. Indeed, this activity requires the technical skills necessary to define an optimal portfolio on the one hand, and the ability to diversify investments with the objective of achieving the best possible return on the other, taking into consideration the acceptable risk tolerance stated by the customer.

QUALITY AND SIMPLICITY

The Asset Management service facilitates access to the global financial markets, and the asset allocation activities, selection of funds and diversification of the portfolio are



ASSET MANAGEMENT

delegated to experienced professionals. The authorisation process at the basis of the Asset Management service allows customers to manage their portfolios with greater simplicity, thanks to the total absence of deadlines to remember and respect.

Banca Aletti Suisse works alongside its customers, providing the utmost care in all the steps of the investment process, from an understanding of their needs and objectives to decisions on asset allocation and constant communication.

CUSTOMISATION AND FLEXIBILITY

Customers choose the investment profile most

suitable to their needs, ensuring personalised service in the management of their portfolios. From the more traditional profile-based management solutions (defined on the basis of specific requirements and objectives of the individual investor), the Asset Management offer extends to mandates defined with a view to identifying absolute return, up to a flexible management service that is still within the maximum risk level agreed upon with the customer.

The absence of predefined benchmarks provides managers with a wide margin of flexibility, optimising the chance to take advantage of any opportunities in the market,

thanks to the definition of a tactical portfolio allocation to accompany the long-term strategic vision.

INNOVATION

The excellence of the Banca Aletti Suisse offer is strengthened by the commitment that professionals within the bank, supported by state-of-the-art technologies and models, constantly dedicate to the study and the development of new products and solutions (also uncorrelated to the markets) to increasingly meet individual requirements and objectives.

Moreover, the Bank avails itself of the advisory services of professional managers

outside of the Group, thereby ensuring an independent viewpoint in the market analysis.



TRADING

To satisfy the requirements of even the most active and sophisticated customers, Banca Aletti Suisse has a brokerage room equipped with state-of-the-art technology, active on both the Swiss and international markets.

Service quality is ensured through the expertise of operators and the careful selection of authorised counterparts, identified from among the leading international financial institutions.

- Stock market transactions (purchase/sales of equities, bonds, investment funds, etc. and precious metals)
- Forward transactions on interest rates and stock market indexes
- Purchase/sale in forward exchange rate transactions on behalf of third parties
- Fiduciary investments

The Credit Department and the Corporate Division of Banca Aletti Suisse ensure that customers receive financial support at the international level.

The main types of intervention include:

- Granting of secured loans with regard to Stock Market transactions and Asset Management (Lombard Loans)
- Issuance of guarantees
- Mortgage-backed real estate loans



CREDIT

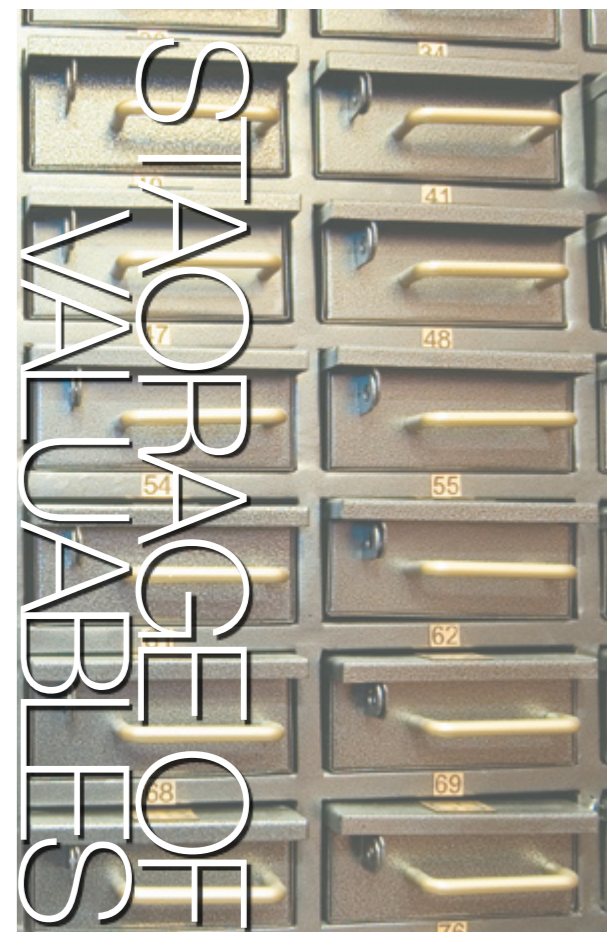


ASSET PROTECTION

In order to meet customers' requirements for tools that allow them to preserve capital and protect themselves from external factors that may occur in the various fields (professional, family, corporate), Banca Aletti Suisse has forged important partnerships with international legal and tax advisory firms, as well as with the leading European insurance companies. Thanks to such agreements, Banca Aletti Suisse is able to offer a vast array of solutions to satisfy the many requirements of customers, from estate planning to global protection of assets.

Banca Aletti Suisse provides its customers with a valuable storage service through safety deposit boxes of various sizes.

The Bank ensures maximum supervision of the vault, thereby guaranteeing use of the services in a safe, discreet and elegant environment.





TAX SERVICES

For customers resident in Italy for tax purposes, Banca Aletti Suisse provides full support in filling out income tax returns with regard to the financial assets held at the bank.

In partnership with professionals with expertise in this field and based on the development of its own IT programs, the Bank is able to produce and provide the customer's tax advisor with data and details for filling out government forms.

Banca Aletti Suisse also provides its customers with a network of relationships with independent international firms, active

in all realms of corporate law, as well as in consulting for companies and individuals. The offer of services is designed to satisfy the requirements of internationalisation, corporate restructuring and extraordinary finance, administration and corporate and accounting provisions.

Experience and professionalism at the service of customers



Via Magatti 6, Lugano
Tel.0041-919118111
www.alettisuisse.ch

 **BANCA ALETTI**